



# Starting the year in a stormy environment

Q1 2023 telephone press conference

May 10, 2023

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## Weak start to the year as expected

Chemical industry in troubled waters

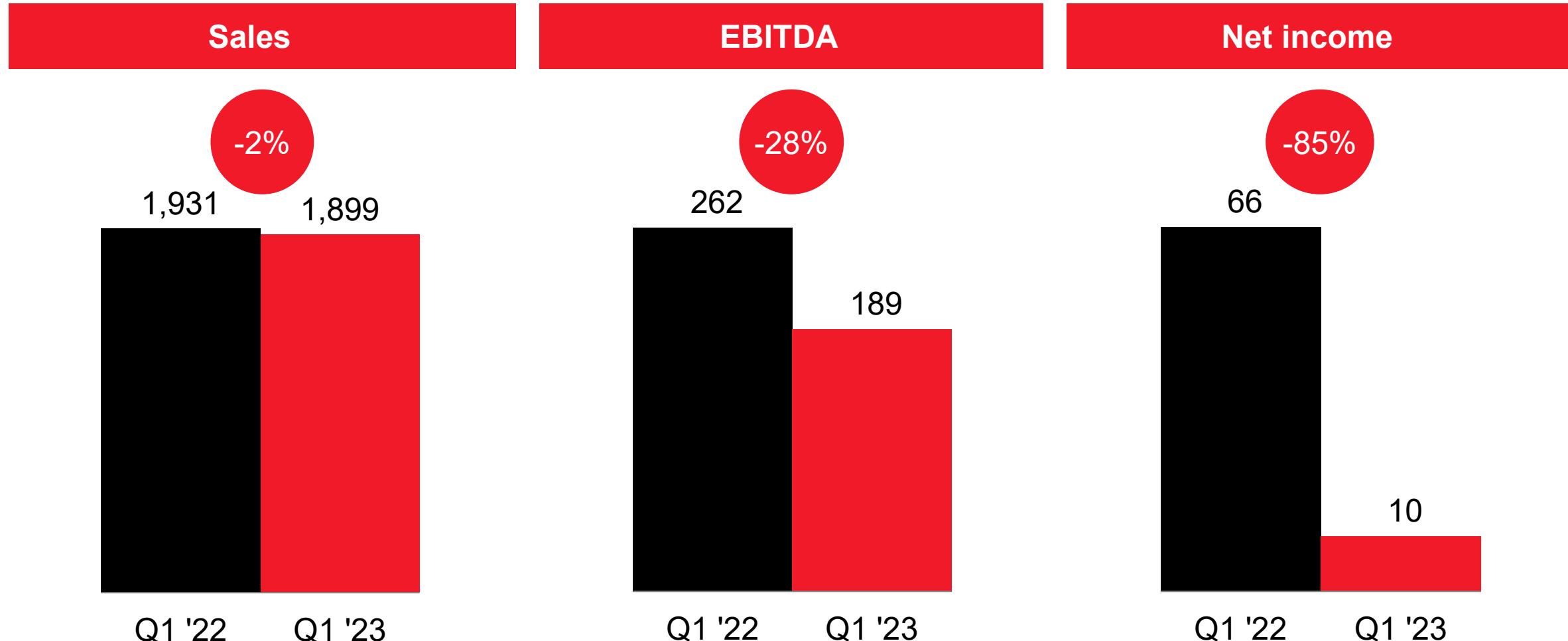
Declining demand weighs on earnings

Consumer Protection segment proves robust

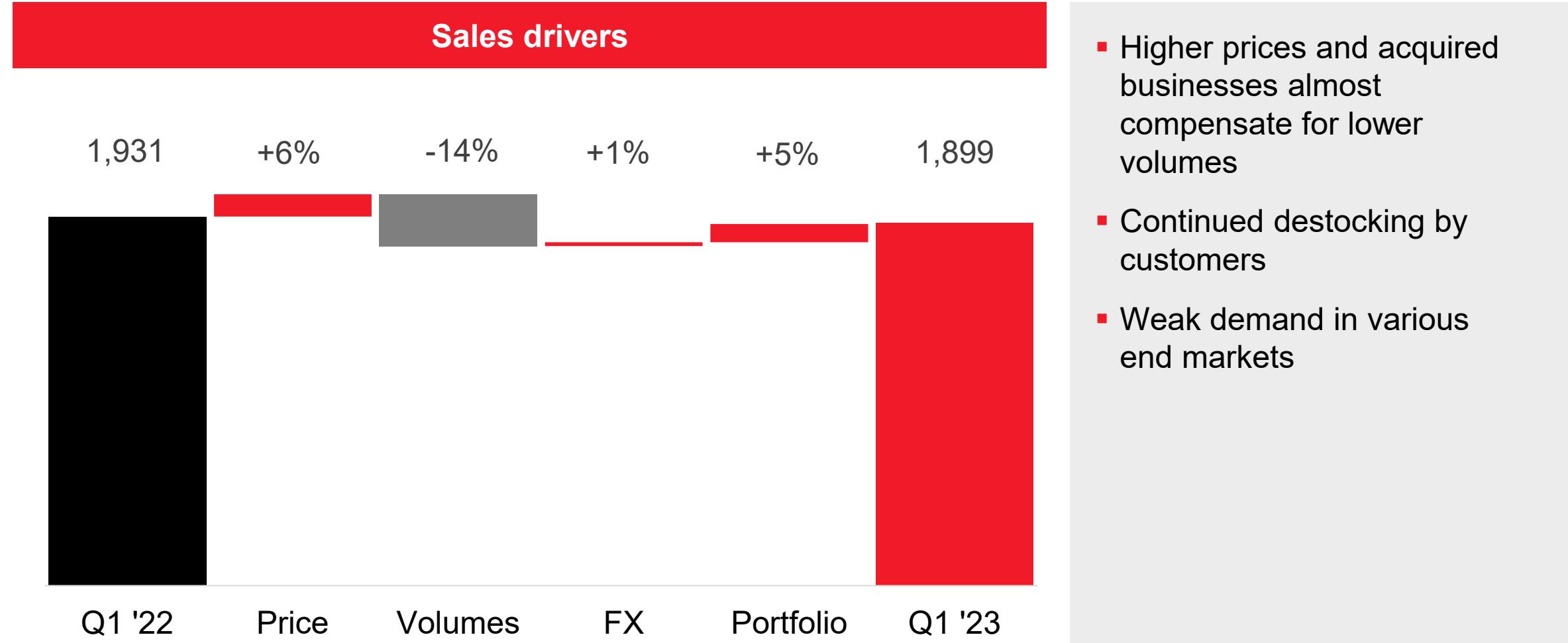
Portfolio becomes more sustainable



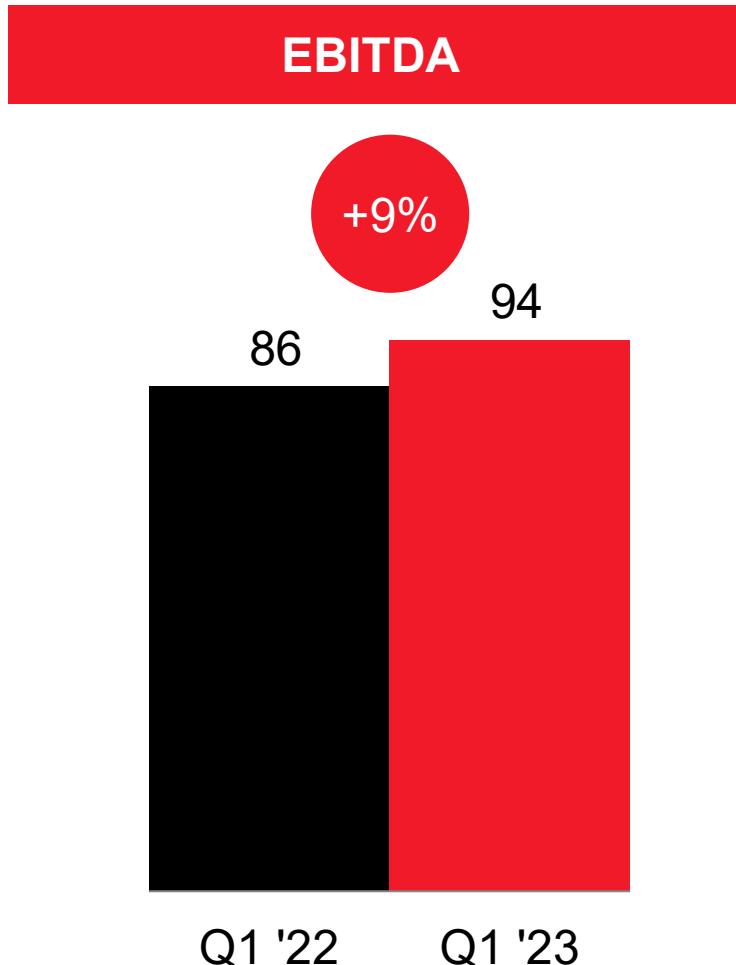
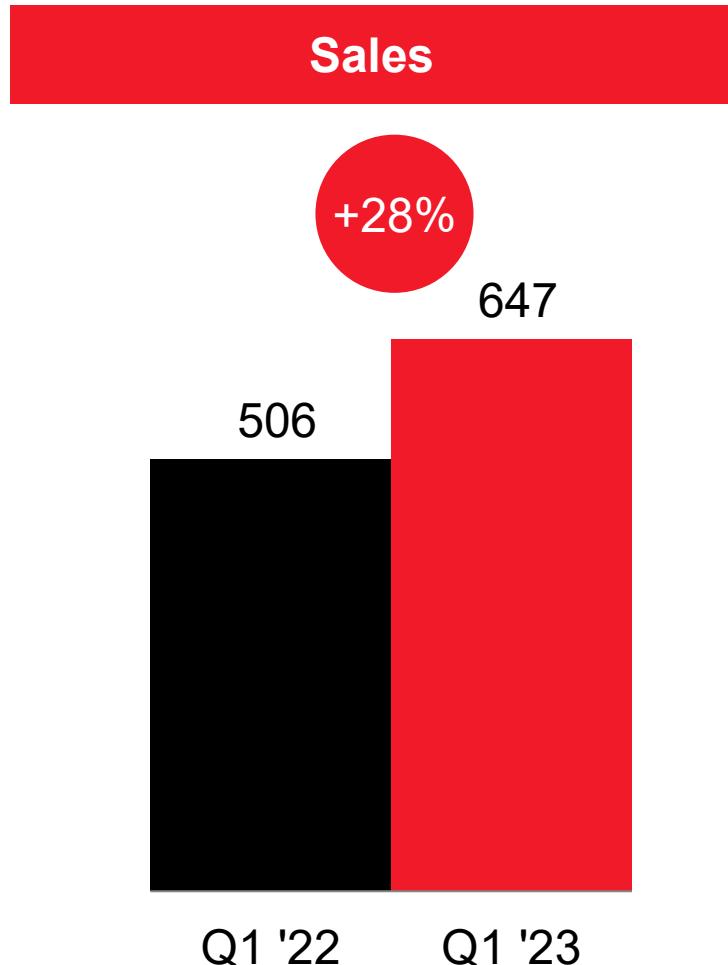
# Operating result in line with guidance



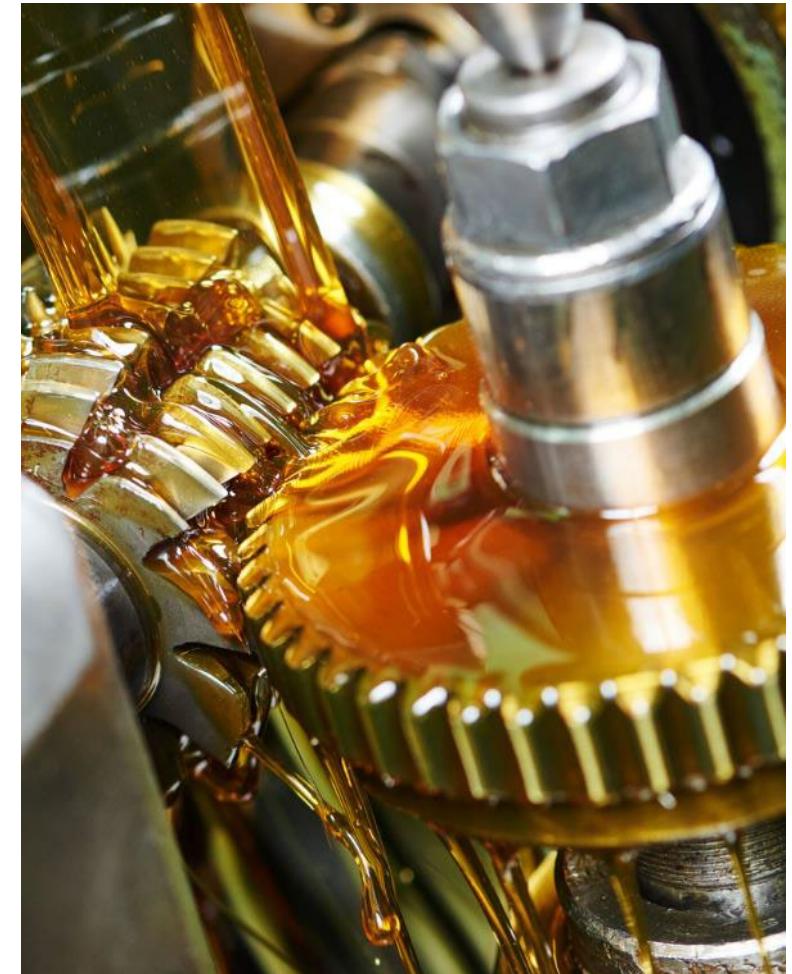
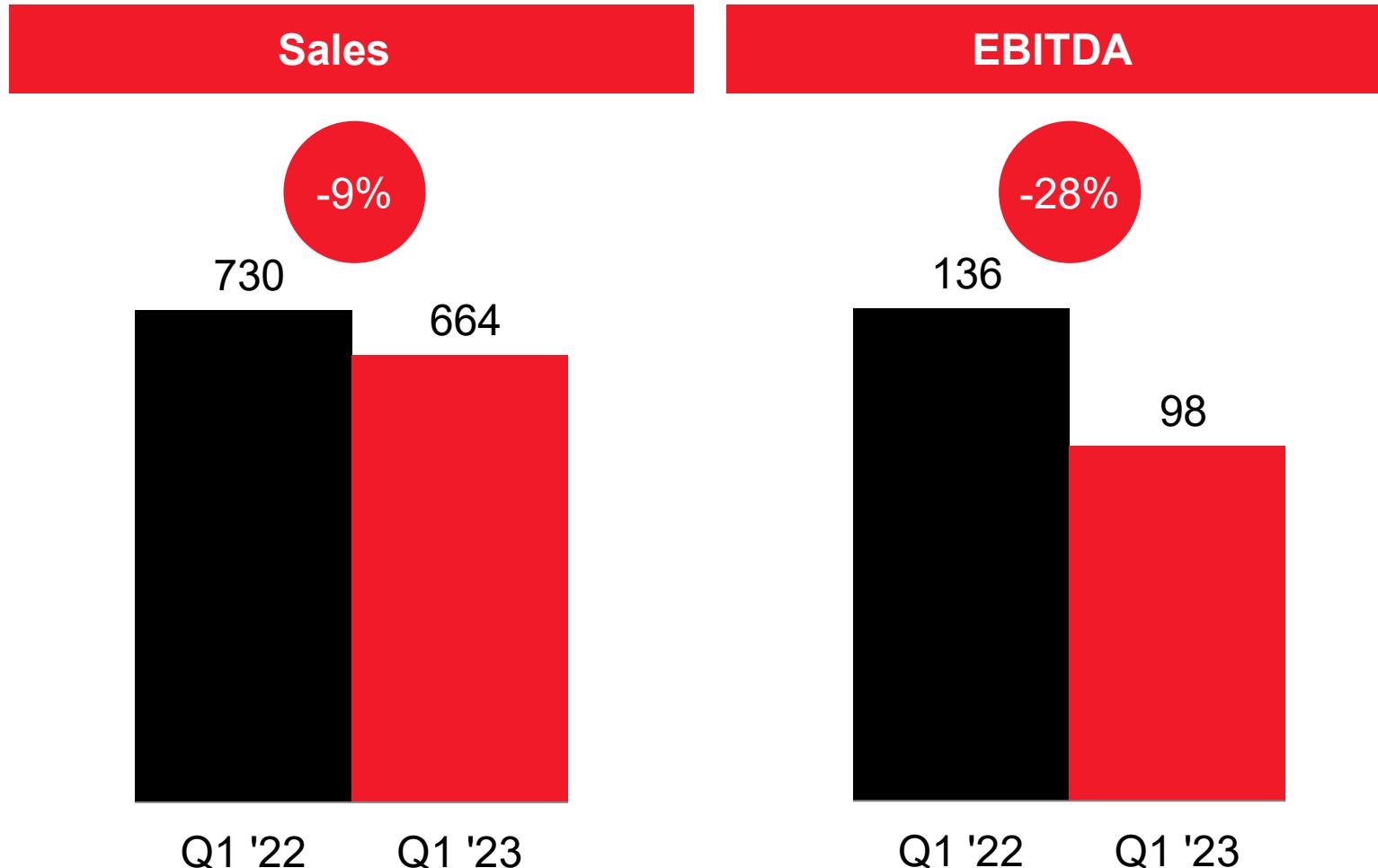
# Strong pricing, weak volumes



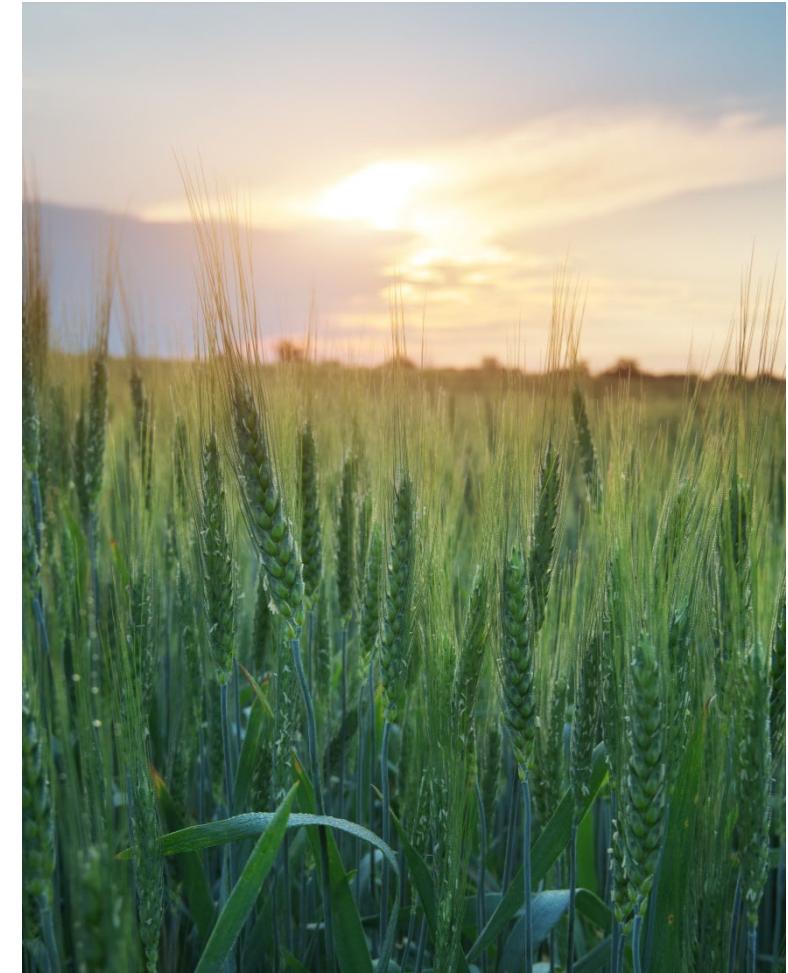
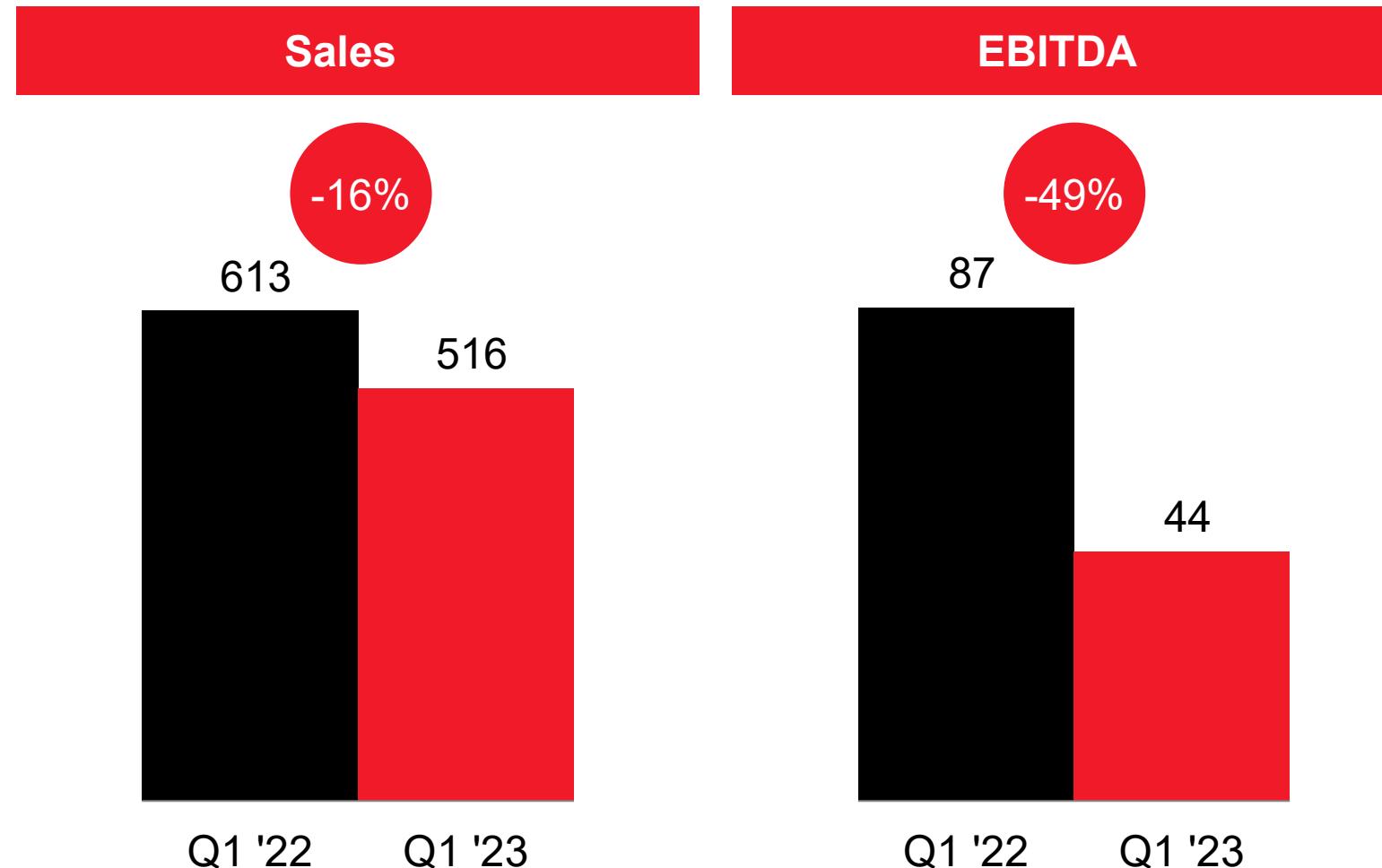
# Consumer Protection: Acquired businesses drive growth



# Specialty Additives: Earnings below very strong prior-year quarter



# Advanced Intermediates: Low demand in construction and chemicals, business location Germany as handicap



# Envalior launched



## Global champion for high-tech plastics

- Around EUR 4 billion in sales
- Around 4,000 employees
- Global footprint in Europe, U.S. and Asia

## More stable positioning for LANXESS

- Business portfolio further sharpened
- LANXESS receives payment of EUR 1.27 billion
- Balance sheet strengthened

**Envalior**  
*Imagine the Future*

# Product portfolio becomes more sustainable

## New “Scopeblue” products in the market

- Intermediates: Polyols and oxidation products with sustainable alternatives
- New lubricant additives from renewable raw materials
- Entire Flavors & Fragrances portfolio available as “Scopeblue” by the end of the year



**Target: Entire value chain to become climate-neutral by 2050**

# Guidance: Clear rebound in H2

## Market development

- Weak market environment in H1 2023
- Economic recovery in China and rebound of the global economy in H2 2023

## LANXESS

- Earnings for Q2 on Q1 level
- Clear rebound in H2 2023
- EBITDA for full year 2023: EUR 850-950 million (2022: EUR 930 million)



**LANXESS**



Energizing Chemistry